



HIGGS JOHNSON TRUMAN BODDEN & CO

ASSOCIATE CAPTURES PRESTIGIOUS RAINMAKER AWARD



The Legal Sales and Service Organisation (LSSO), the only organisation exclusively focussed on service and quality issues in law firms, held their 6th annual RainDance Conference at Hotel Sax in Chicago from 3-5 June 2009. The 2008 Rainmaker of the Year Awards were presented during the conference.

Higgs Johnson Truman Bodden & Co's Head of Investment Funds and Senior Associate Wilton McDonald II (pictured left) travelled to Chicago to receive his 2008 Rainmaker of the Year award. Following the award presentation, he took part in a panel discussion along with the other 2008 award winners who were from notable law firms Baker & Daniels LLP, Luce Forward and Withers Bergman LLP in the USA and Miller Thomson LLP in Canada.

Mr. McDonald won the award by using first class business development skills in order to develop the investment funds practice of the firm. He made this possible by having a rigorous plan, implementing tough goals, focusing on industrious relationship building, using basic marketing methods, having a passion for client service and putting in a lot of hard work. He is an accomplished investment funds lawyer who is known for combining his legal expertise, multi-disciplinary skills in public accountancy with responsiveness and commitment to his clients.

Philip Boni, Head of Marketing at Higgs Johnson Truman Bodden & Co added; "We are thrilled that Wilton has won this award as a result of his excellent Business Development skills. Congratulations from all the partners at Higgs Johnson Truman Bodden & Co – we look forward to seeing our expanding Investment Funds team continue to prosper and continue to deliver the high quality service and legal advice, for which the firm is known."